



Contract Cover Sheet

OMNIA 20-04, HVAC Equipment, Installation, Service and Related Services

Vendor	PeopleSoft Vendor #	Location
DAIKIN APPLIED AMERICAS INC	0000018343	02
Michael Schwartz	Phone #: 763-553-3550	duane.rothstein@daikinapplied.com
JOHNSON CONTROLS, INC.	0000008038	02
David Clark	Phone #: 443-676-8813	thomas.staves@jci.com
TD INDUSTRIES		
Crystal Seiler	Phone #: 713-939-1986	crystal.seiler@tdindustries.com

Please include the following in the Header Comments of the requisition:

Omnia 20-04

Contract Manager:	Email	Phone
Kim Miskell	kimberly.miskell@fcps.org	x45208

Contract Term: Effective through September 30, 2023

Additional Notes:



August 28, 2020

Mr. Michael Schwartz
duane.rothstein@daikinapplied.com
Chief Executive Officer
Daikin Applied Americas Inc.
13600 Industrial Park Boulevard
Minneapolis, MN 55441

Re: Award of Contract #R200401

Dear Mr. Schwartz:

Per official action taken by the Board of Directors of Region 4 Education Service Center on August 25, 2020, we are pleased to announce that after successful negotiated terms and conditions, Daikin Applied Americas Inc. has been awarded an annual contract for the following, based on the sealed proposal (RFP #20-04) submitted on July 14, 2020:


<u>Commodity/Service</u>	<u>Supplier</u>
HVAC Equipment, Installation, Services & Related Products	Daikin Applied Americas Inc.

This contract is effective October 1, 2020 and will expire on September 30, 2023. As indicated above, your contract # is R200401. This contract may be renewed annually for an additional two (2) years if mutually agreed upon by Region 4 ESC/OMNIA Partners, Public Sector and Daikin Applied Americas Inc.

Your participation in the proposal process is appreciated and we look forward to a successful partnership. Please feel free to provide copies of this letter to your sales representative(s) to assist in their daily course of business.

If you have any questions, please contact Christine Dorantes, the Contract Manager assigned to your contract, at (615) 431-8182 or christine.dorantes@omniapartners.com.

Sincerely,

DocuSigned by:

AB11C26E709E4C4...
Robert Zingelmann
Chief Financial Officer, Finance and Operations Services



August 28, 2020

Mr. David Clark
Thomas.Staves@jci.com
VP of Commercial Operations
Johnson Controls, Inc.
5757 North Green Bay Avenue
Milwaukee, WI 53209

Re: Award of Contract #R200402

Dear Mr. Clark:

Per official action taken by the Board of Directors of Region 4 Education Service Center on August 25, 2020, we are pleased to announce that after successful negotiated terms and conditions, Johnson Controls, Inc. has been awarded an annual contract for the following, based on the sealed proposal (RFP #20-04) submitted on July 14, 2020:

<u>Commodity/Service</u>	<u>Supplier</u>
HVAC Equipment, Installation, Services & Related Products	Johnson Controls, Inc.

This contract is effective October 1, 2020 and will expire on September 30, 2023. As indicated above, your contract # is R200402. This contract may be renewed annually for an additional two (2) years if mutually agreed upon by Region 4 ESC/OMNIA Partners, Public Sector and Johnson Controls, Inc.

Your participation in the proposal process is appreciated and we look forward to a successful partnership. Please feel free to provide copies of this letter to your sales representative(s) to assist in their daily course of business.

If you have any questions, please contact Christine Dorantes, the Contract Manager assigned to your contract, at (615) 431-8182 or christine.dorantes@omniapartners.com.

Sincerely,

DocuSigned by:

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Robert Zingelmann
Chief Financial Officer, Finance and Operations Services



August 28, 2020

Ms. Crystal Seiler
crystal.seiler@tdindustries.com
PST Manager
TDIndustries, Inc.
9525 Derrington Rd.
Houston, TX 77064

Re: Award of Contract #R200403

Dear Ms. Seiler:

Per official action taken by the Board of Directors of Region 4 Education Service Center on August 25, 2020, we are pleased to announce that after successful negotiated terms and conditions, TDIndustries, Inc. has been awarded an annual contract for the following, based on the sealed proposal (RFP #20-04) submitted on July 14, 2020:

<u>Commodity/Service</u>	<u>Supplier</u>
HVAC Equipment, Installation, Services & Related Products	TDIndustries, Inc.

This contract is effective October 1, 2020 and will expire on September 30, 2023. As indicated above, your contract # is R200403. This contract may be renewed annually for an additional two (2) years if mutually agreed upon by Region 4 ESC/OMNIA Partners, Public Sector and TDIndustries, Inc.

Your participation in the proposal process is appreciated and we look forward to a successful partnership. Please feel free to provide copies of this letter to your sales representative(s) to assist in their daily course of business.

If you have any questions, please contact Christine Dorantes, the Contract Manager assigned to your contract, at (615) 431-8182 or christine.dorantes@omniapartners.com.

Sincerely,

DocuSigned by:

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Robert Zingelmann
Chief Financial Officer, Finance and Operations Services



Bid Tab Summary

**RFP #20-04 HVAC Equipment, Installation,
Services & Related Products**

Description	Total Weighted Value	APS Building Services, Inc	BLUE BOX AIR, LLC	Daikin Applied Americas Inc.	HACI Service LLC.	Johnson Controls, Inc.	Sun Mechancial Contracting, Inc.	SVL, Inc.	TDIndustries, Inc.
Products/Pricing	40	31	31	38	29	37	31	32	37
Performance Capability	25	18	23	28	17	26	17	22	28
Qualification & Experience	25	15	15	19	15	17	16	15	17
Value Add	10	5	4	9	6	8	6	5	7
Total	100	69	73	94	67	88	70	74	89

It is recommended that the following contract award be made:

Contract

HVAC Equipment, Installation, Services & Related Products

Award

*Daikin Applied Americas Inc.
Johnson Controls, Inc.
TDIndustries, Inc.*